

**OPTIMISING STEAM ASSETS  
LIFTS PRODUCTIVITY - SAVES ENERGY!**

**WHAT? WHY? WHEN? WHERE? WHO?  
HOW?**

**STEAM LINK®**

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# STEAM LINK®

## CAPABILITY STATEMENT

### BUSINESS SUMMARY

Manfred Schneider established Steam Link in 1998 as an efficiency focused, steam and energy Service Company specialising in steam, hot water and thermal oil and the heating systems which provide the energy: Boilers, direct burners and heat recovery systems. Steam Link has found that vendors sell Steam and Hot water Boilers and or a brand of equipment required to control the energy produced, **but only Steam Link is offering an integrated service, where the actual energy demand, system installation and the operational process efficiencies are considered.** The principals of Steam Link become personally involved in evaluating the current work practices of their clients, identifying installation shortcomings and drawing on Steam Link's combined vast experiences in the many industries in which they have helped to improve their client's profitability.

### CAPABILITIES

#### Areas of expertise:

- Evaluate suitability and short comings of current plant and equipment.
- Select and supply process specific control and auxiliary equipment.
- Planning for and implementing energy system upgrades.
- Diagnosing and troubleshooting process difficulties.
- Specialised welding, pipe installation and maintenance services.

#### Processes, Industries

- Drying and heating ovens and Timber processing kilns
- Dairy, Cheese and Yoghurt pasteurising and processing plants.
- Canneries, Breweries, Soft Drink and Fruit juice processing plants
- Stock Feed, Abattoirs and Food processing plants.
- Rubber industries and cement products curing plants
- Polystyrene, Paper mills, Cardboard plant.
- Hospitals, Instrument and waste sterilisation.
- Commercial Laundries and Drycleaners.

### STEAM LINK, past and present client list

Arnott's Biscuits *Virginia Plant Qld*; Queensland Oilseed Crushers *Carole Park Qld*; Queensland Rubber, Zillmere Qld; Wesley Hospital, *Brisbane Qld*; Prince Charles Hospital *Chermside Qld*; CUB Brewery, *Yatala Qld*; Humes Concrete Pipes, *Eagle Farm Qld*; Bandag Manufacturing Pty Ltd, *Carole Park Qld*; Ridley AgriProducts Pty Ltd, *Narangba QLD*; AlSCO Linen, *Eagle Farm Qld*; VISY Paper 8, *Gibson Islands Qld*; Cadbury Schweppes, *Upper Mt. Gravatt & Ipswich Qld*; Olympus Cheese, *Coorparoo Qld*; Amcor Fibre Packaging Australia, *Rocklea Qld*; Inghams Enterprises Ltd, *Cleveland 'Further Processing Plant' & Lytton Rd 'Stock Feed Mill' Qld*; The Smith's Snack food Company Ltd, *Tingalpa Qld*; Swickers Kingaroy Bacon Factory, *Kingaroy Qld*; Queen Fine Foods Pty Ltd, *Alderley Qld*; FX-ILLUSIONS Movie World *Gold Coast Qld*; Australian Waste Services Pty Ltd, *Cleveland QLD*; G. James Glass & Aluminium, *Eagle Farm Qld*; James Hardie Concrete Pipes, *Meeandah Qld*; James Hardie Building Boards Australia P/L, *Carole Park Qld*; and many more,

**STEAM LINK®**

**ACHIEVE MORE > < WITH LESS**

ENERGY + TIME + RESOURCES + EMISSION

[www.steamlink.com.au](http://www.steamlink.com.au)

*Manfred Schneider*

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